

SOLO

WORLD PARTNERS LLC



SOLO World Partners

"Global Supply, Global Solutions"

Updated: 11-MAR-2026

- INCO Conversion |EXW to DDP|
- Customs Brokering |IoR, FTZ|
- Global Sourcing |VMI,POC|
- QC |inspection, repair, rework|
- IT |ERP, EDI, AI|
- Supply Chain |ocean, rail, truck|
- Warehouse |FTZ, IMMEX, Assembly|

- Vertical Integration -



Internal (in house) Ownership:

Warehouses, Customs Brokerage,
ERP, Engineering, QC, IT, AI, Ocean
Vessels, Trains



Fewer Handoffs

SOLO owns or operates key capabilities in-house: ERP, warehouses, customs brokerage, engineering, QC, IT, AI, and automation.

Direct Control

Direct relationships with ocean vessels, trains, trucks, and warehouses reduce dependency on fragmented third parties.

Lower Execution Risk

A single program-management layer spans freight, customs, VMI, quality, finance inventory, reporting, and customer delivery.

SOLO's Competitive Advantage



SOLO – Family of Companies

Same Owner, Private Ownership

#1 SOLO

SOLO World Partners LLC



*"Global Supply.
Global Solutions."*

Global Sourcing, PoC, Contract
Manufacturing, INCO Term Conversion
DDP USA Location

IATF 16949 | ISO 14001 | C-TPAT
FTZ | ISO 9001

(door to door, complete)

#2 DUO

DUO Warehouse PRO LLC



*"Your Inventory.
Our Priority."*

Warehouse Services,
Consigned Inventory, Consignment,
QC, Assembly, Kitting, Repacking

FTZ | IMMEX

#3 TRIO

TRIO Customs Brokers LLC



*"Operators at heart.
Brokers by license."*

Customs Brokering Services
Customs Entry, ISF, Compliance, Importer of
Record IoR, Duty Payments, Tariff
Classification, Advisor & Consulting

FTZ | Bonded | CHB | FTZ

#4 QUATTRO

Quattro Cargo LLC



*"Ocean, Rail,
Road, Delivered."*

Ocean Cargo, Rail, Truck, Intermodal,
Multimodal, Forwarding (2PL),

C-TPAT | ISO 9001

SOLO Locations

1. **Detroit** - Riverview, MI: - 2005
2. **Monterrey**, Mexico #1 – 2013
3. **Louisville** - Shelbyville, KY - 2016
4. **Chongqing**, China - 2016
5. **Detroit** - Ypsilanti, MI – 2025

655,000 ft²

SOLO Ownership:
Private, single-owner



Monterrey
Monterrey, Mexico #1

180,000
square feet

Certifications:
IMMEX, R.O., Bonded



Detroit
Riverview, MI

110,000
square feet

Certifications:
FTZ, IATF, C-TPAT, ISO



Louisville
Shelbyville, KY

285,000
square feet

Certifications:
FTZ, C-TPAT, ISO



Detroit
Ypsilanti, MI

80,000
square feet

Certifications:
FTZ, C-TPAT, ISO





SOLO North America Footprint

Strategically
Located Near
Railheads



SOLO facilities are strategically located adjacent to international railheads, optimizing FTZ utilization and reducing total landed cost.

655,000 ft²

SOLO Asia Footprint

Chongqing, China

Shanghai, China

Strategically Located Near Ports of Export



SOLO China helps immensely with navigation of inland China logistics, China export compliance, and constant factory support.

Offices



Customer Owned Inventory

1. Origin Pickup
2. Packaging
3. Ocean Freight
4. Train / Rail
5. Customs Brokering
6. Warehouse VMI
7. QC
8. Assembly
9. IT, Automation, AI
10. Program Management

Bonded, FTX, C-TPAT, IMMEX, RO, SAT
IATF 16949, ISO 14001, ISO 9001

Global Logistics

Ocean Vessel, Barge, Train, Truck, Direct



Vertical Integration: No 3PL, No Freight Forwarders

Packaging & Repacking

OEM Dunnage, Repack, Custom Labels



Vertical Integration: In House 1D / 2D Barcode Solutions

Warehouse

Bonded, FTZ, C-TPAT, IMMEX, RO



Vertical Integration: Owned and Operated by SOLO

Customs Brokering

Classification, Entry, FTZ, Bonded



Vertical Integration: Licensed and Operated by SOLO

QC

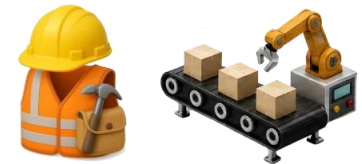
Inspection, Sorting, Validation, Repair



Vertical Integration: In House Quality Industrial Engineers

Assembly & Kitting

Assembly, Kitting, Vision Systems



Vertical Integration: In House IT, AI, Robotics, & Humans Staff

IT

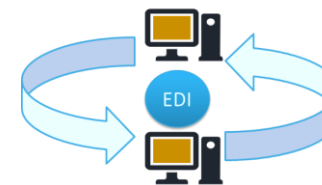
Dashboards, ASN, Custom Reports, AI



Vertical Integration: In House Computer Science Engineers

EDI

Inspection, Sorting, Validation, Repair



Vertical Integration: In House IT to Sync Anything

Program Management

Multilingual, Multinational, Professional



Vertical Integration: In House Industrial Engineers & Educated Pros

SOLO

Owned Inventory

1. Everything in **Customer Owned** Inventory ... PLUS
2. Finance (cash flow bridge)
3. Material Planning
4. Industrial Engineering
5. Insurance – Corporate
6. Duty & Tax Management
7. Licensing and Compliance

Bonded, FTX, C-TPAT, IMMEX, RO, SAT
IATF 16949, ISO 14001, ISO 9001

Customer-owned inventory

SOLO manages the operating layer while the customer owns inventory.

Best Fit: customers who want operational control without adding multiple vendors.

SOLO-owned inventory

SOLO adds inventory ownership support and cash-flow bridge capabilities.

Best Fit: programs needing payment timing, planning, and inventory-risk support.

Finance

POC, Inventory Finance, Advance Payment



Material Planning

Forecasting & Material Planning



Engineering

PPAP, PSW, FMEA, Control Plan, APQP, CpK, Process Flow



Contract Management

Legal Contract Mgt. w/ Formal Standards



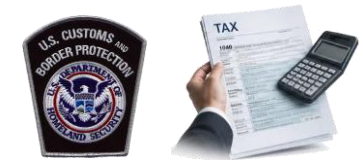
Insurance

Product Liability, Recall, General Liability



Duty & Tax Management

Import, Tariff, Anti Dumping, Inventory, State, Federal, & Countervailing Duty





Harvard University



Duke University



SOLO Staff Graduate Universities



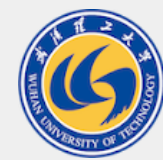
SOLO is proud to boast its team members hold degrees from the following university institutions



重慶大學
CHONGQING UNIVERSITY



EGADE Business School
Tecnológico de Monterrey



武漢理工大學
WUHAN UNIVERSITY OF TECHNOLOGY



Tecnológico de Monterrey



Held by SOLO



SOLO Certifications



Federal Customs Broker
Licensed in 50 States



ISO 14001: 2015



IATF 16949: 2016



C-TPAT



Foreign Trade Zone



Mexico IMMEX



Bonded



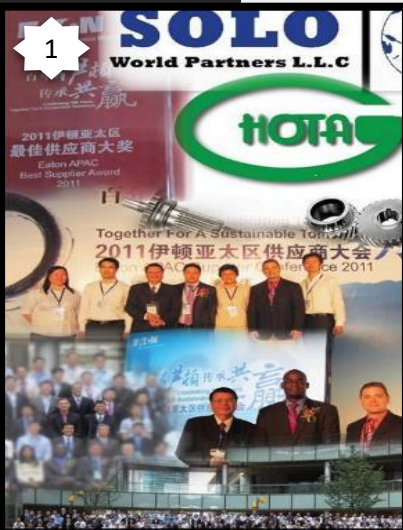
Mexico R.O.



Mexico SAT



ISO 9001: 2015



EATON

**Supplier of The Year
2011**

Hydraulics - Gears and Shafts
HOTA Industrial and SOLO World Partners



EATON

**Supplier of The Year
2012**
2nd consecutive

Hydraulics - Gears and Shafts
HOTA Industrial and SOLO World Partners



T1 Customers

SOLO OEM Customers



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What is a **T1** Customer?

The T1 customer pays SOLO directly

T2 Customers



What is a **T2** Customer?

SOLO ships to the T2, but the T1 actually pays SOLO

Description	SOLO	OEM	Forwarder	Factory
Origin Pickup Cost	\$	\$ \$ \$	\$ \$	\$
Container Weight	MAX 22,000 kgs	MAX 18,000 kgs	MAX 18,000 kgs	MAX 18,000 kgs
Ocean Freight Cost	\$	\$ \$ \$	\$ \$	\$ \$
Last Mile Port to Warehouse	\$	\$ \$ \$	\$ \$	\$ \$

Description	SOLO	OEM	Forwarder	Factory
Warehouse Real-estate Owner	YES \$	No	No	No
EDI	YES \$	YES \$	YES \$	No
Repacking Services	YES \$	No	YES \$ \$	No
Customer VMI	YES \$	YES \$ \$	No	No
Assembly / Kitting	YES \$	YES \$ \$ \$	No	No
Material Planning	YES \$	YES \$ \$ \$	No	YES \$ \$
Returnable Dunnage	YES \$	YES \$ \$ \$	YES \$ \$	No
Custom Packaging	YES \$	YES \$ \$ \$	No	No
Security - Video	YES	YES	YES	No
Security – ID Cards	YES	YES	No	No
Industrial Racks	YES	No	No	No
Cloud ERP System	YES \$	YES \$ \$ \$	YES \$ \$	No
EXW to DDP	YES \$	YES \$ \$ \$	No	No
Custom Barcodes (2D / 3D)	YES \$	YES \$ \$ \$	No	No
ASN, Web Portals	YES \$	YES \$ \$ \$	No	No

Overall Cost	SOLO	OEM	Forwarder	Factory
Total Landed Cost (All In)	\$	\$ \$ \$	\$ \$	\$ \$



Description	SOLO	OEM	Forwarder	Factory
IATF 16949	YES	YES	No	YES
ISO 14001	YES	YES	No	No
ISO 9001	YES	YES	YES	YES
C-TPAT (USA)	YES	No	No	No
FTZ (USA)	YES	No	No	No
Bonded (USA)	YES	No	No	No
Customs Broker (USA)	YES	No	YES	No
IMMEX (MEX)	YES	YES	No	No
R.O. (MEX)	YES	No	No	No
SAT (MEX)	YES	No	No	No
Customs Broker (MEX)	YES	No	YES	No
Insurance - Product Liability	YES	YES	No	No
General Liability, Workers Comp	YES	YES	No	No

Description	SOLO	OEM	Forwarder	Factory
Engineering - Industrial	YES	YES	No	YES
Engineering - IT	YES	YES	No	No
Engineering - Quality	YES	YES	No	YES
Technician - Quality	YES	YES	No	YES
Technician – Ship / Receive	YES	YES	YES	No
Technician – Forklift	YES	YES	YES	No
Technician – Operations	YES	YES	YES	No
Multilingual (native) Local	YES	YES	No	No
MBA, PhD, LCB, PMP	YES	YES	No	No

DETROIT



SOLO
WORLD PARTNERS LLC



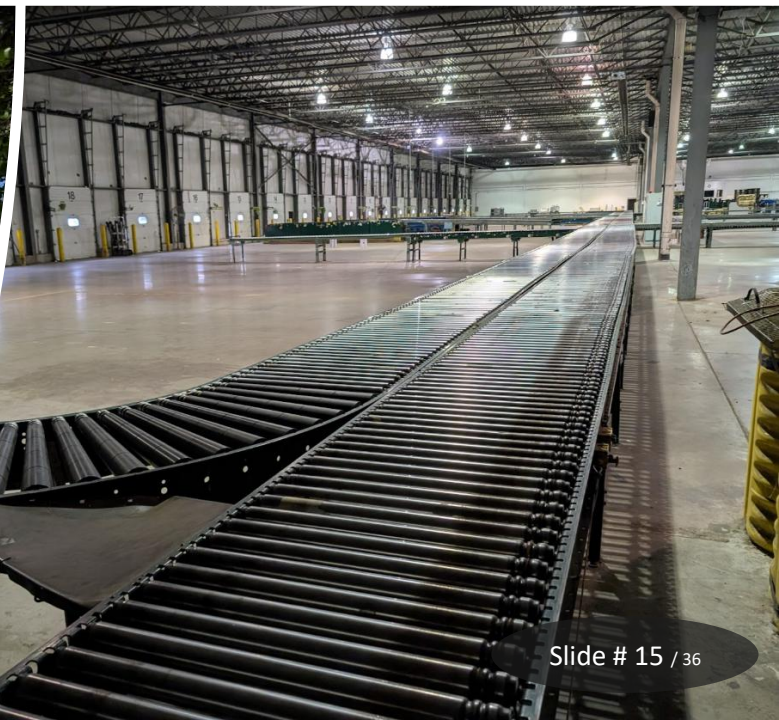
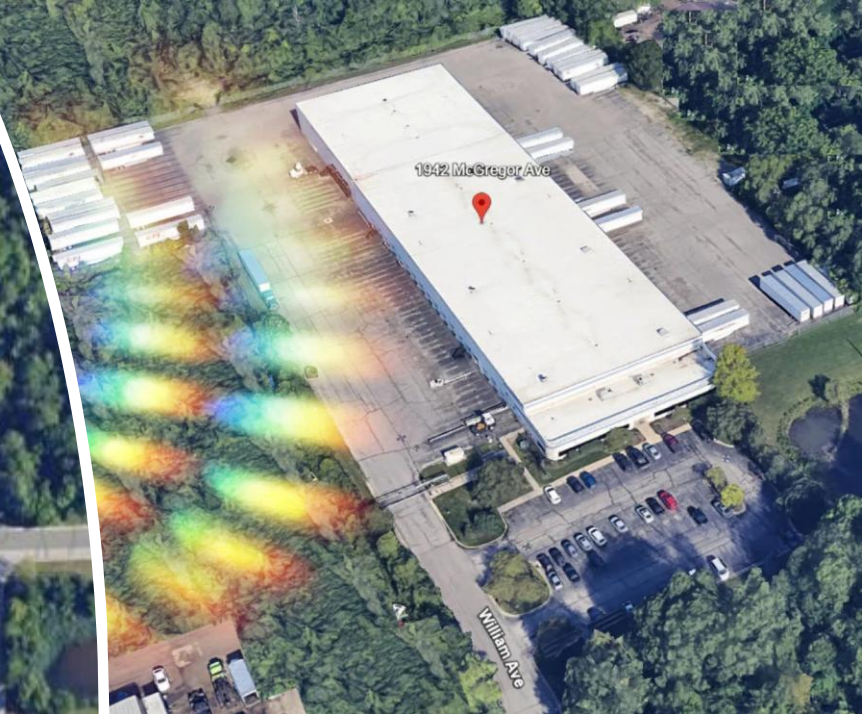
Riverview, MI



DETROIT



Ypsilanti, MI



Louisville



SOLO
DE MEXICO



Building #1

Monterrey, MEX

SOLO
DE MEXICO





Chongqing, China
Shanghai, China

SOLO



SOLO World Partners (China) Co.,Ltd.
索罗环球贸易（中国）有限公司

Chongqing

SO

SOLO World Partners

Incoterms





Maxing Out Payload Weight



20' or 41'

~~16,000 kg~~

~~17,500 kg~~

~~19,000 kg~~

21,000 kg

 Hapag-Lloyd MSC MÆRSK SOLO
WORLD PARTNERS LLC

Booking Directly Ocean Vessels

~500 containers/month



RAIL



Transportation
(USA / Mexico)





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Advanced Warehouse



Customs Broker



C-TPAT



Foreign Trade Zone



Bonded

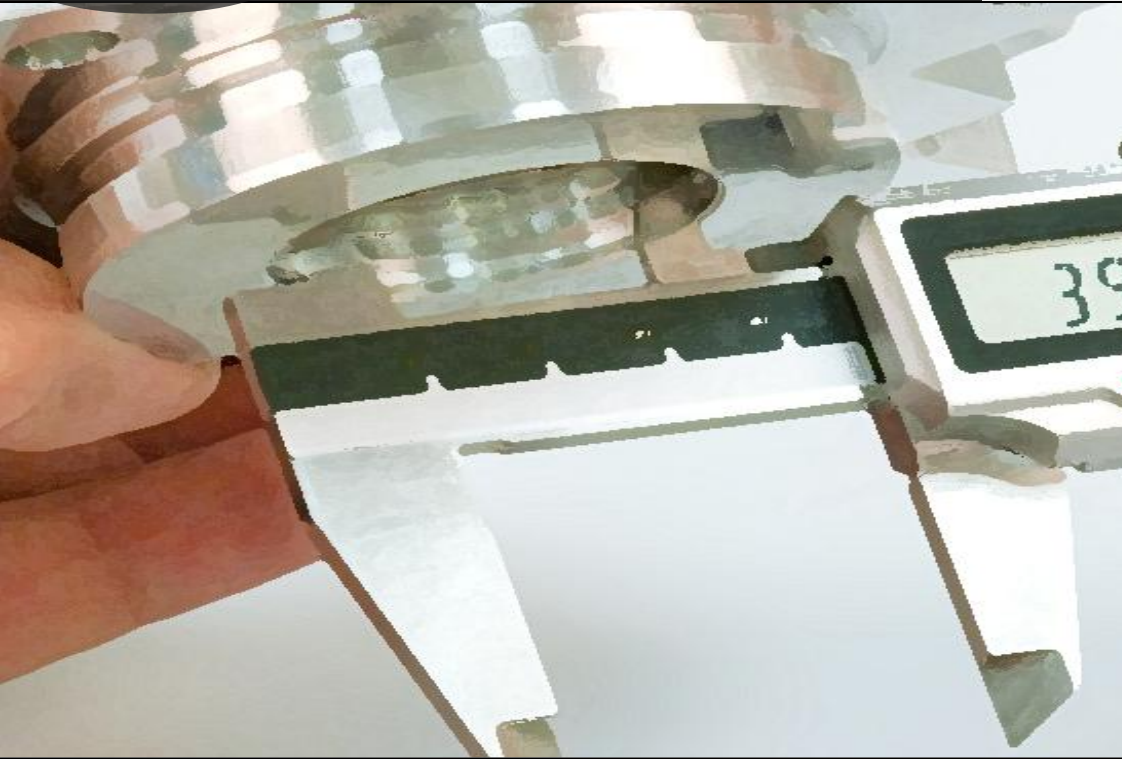


1D



2D





QC

PPAP, PSW, FMEA, Control Plan,
APQP, CpK, Process Flow,
... more

Sorting, Rework, Validation,
Inspection, Repair

IATF 16949

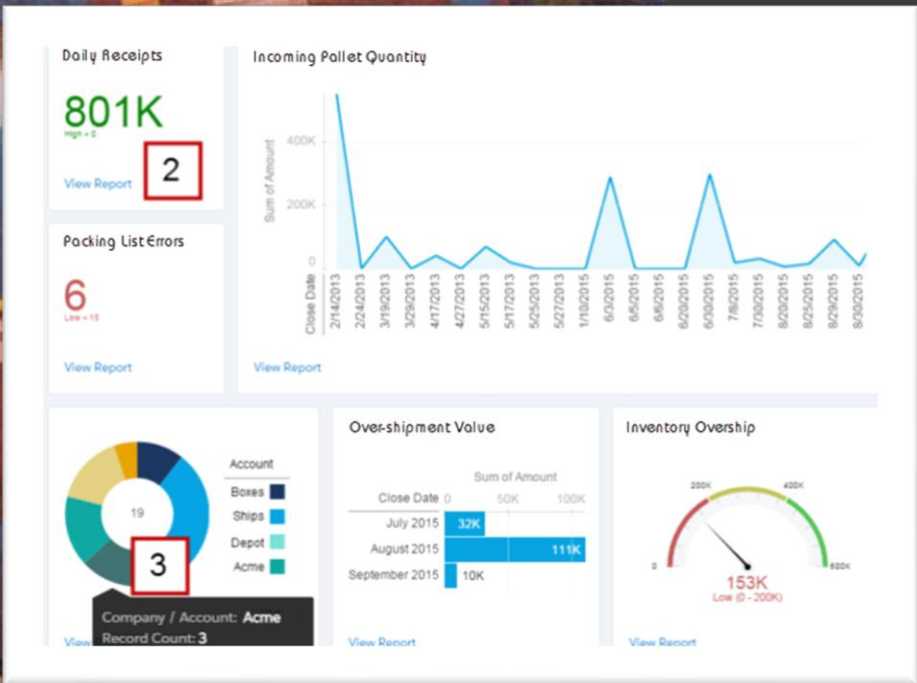
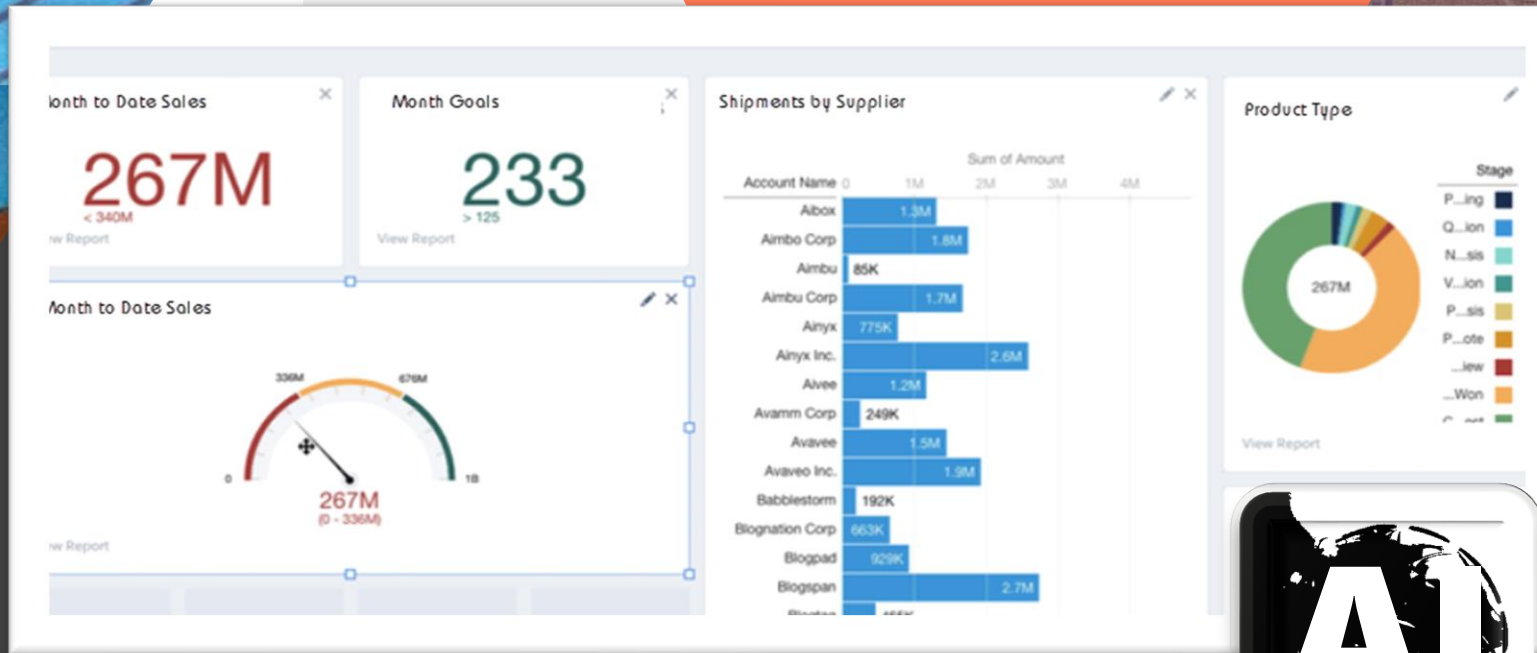
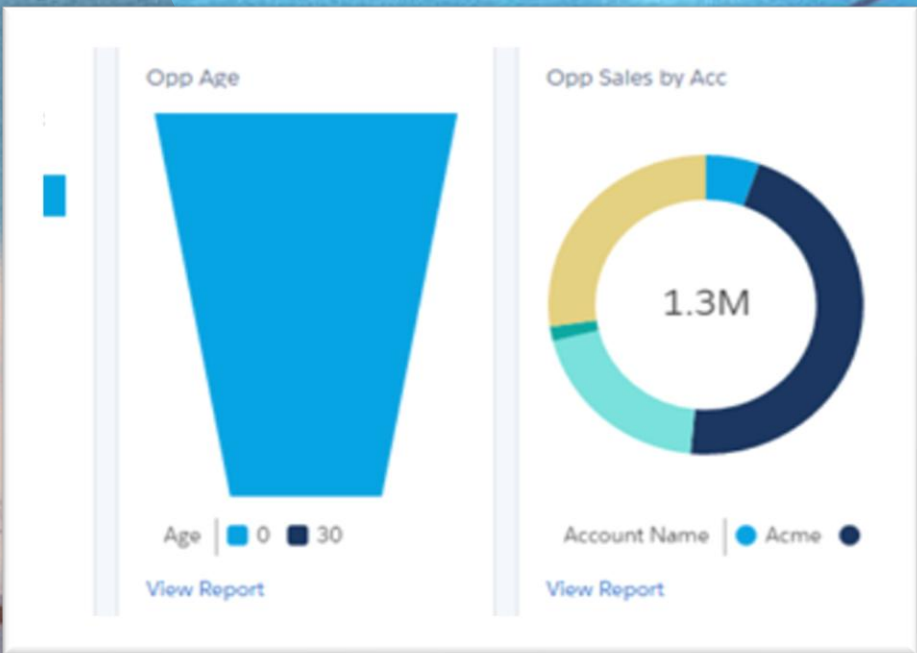
Certified Company



Supplier Quality

Engineers





DASHBOARDS

View WEB or APP

SOLO World Partners U.S.A.

ERP 3.0

SOLO World Partners

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CONFIDENTIAL

SOLO
WORLD PARTNERS LLC



Confidential, Trustworthy, Discrete



**Professionals,
Engineers, CRMs,
PMPs**

Multilingual, Native

Scalable Solutions

Kitting Assembly



Save Time & Costs

Bulk pricing reduces shipping expenses and speeds up delivery. By optimizing freight consolidation and logistics strategies, we help you get products where they need to be—faster and at a lower cost.

IMMEX



Cutting-Edge Technology

Advanced equipment, technology, and operations ensure seamless fulfillment. From automated inventory tracking to AI-driven warehouse management, we use the latest innovations to enhance speed and reliability.

FTZ





Finance Inventory



SOLO Issues Vendor
Payment in Advance of
Customer Remittance

India



SOLO Provides Advance Funding
to Vendors Ahead of Customer
Payment

China



SOLO Pays the Vendor Upfront,
Prior to Receiving Payment from
the Customer

Mexico



SOLO Fronts Payment to the
Vendor Before Receiving Funds
from the Customer

USA

Insurance

What is Product Liability Insurance?

- Insurance parameters defined in the quotation and contract



#1

Manufacturing
or Production
Flaws



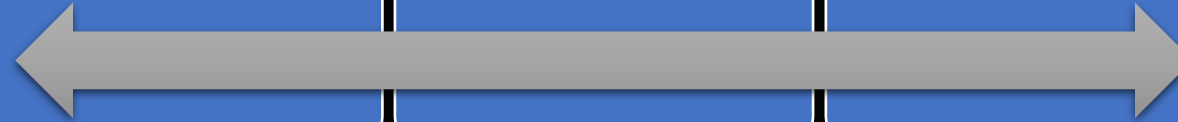
#2

Design Defects



#3

Defective
Warnings or
Instructions



Insurance
USA + Mexico

Insurance
USA + Mexico

Insurance
USA + Mexico



FORGINGS

FORGINGS:

1. Cold Forged Journal Cross
2. Input / Output Hubs
3. Splined Stub Shafts
4. Splined Tube Sleeves
5. Cold Forged Spline Teeth
6. Cold Forged Clutch
7. Cold Forged Inner Race
8. Cold Forged CV Shaft
9. Backwards Extruded Cups and Sleeves
10. Tube Sleeves

FORGINGS:

1. I-Beam – Forging Only
2. I-Beam – Fully Machined
3. Rear Axle (helical) Differentials
4. Front Axle Knuckles – Forging Only
5. Front Axle Knuckles – Fully Machined
6. Bevel Gears – Machined
7. Bevel Pinions – Machined
8. Different Cross – Machined
9. Universal Joints – Assembly
10. Thru Shafts – Machined
11. King Pin – Machined
12. Yokes – Machined
13. Helical Gears (machined)
14. Power Shafts (machined)
15. Park Rotor (machined)
16. Piston Pins
17. Machined Shafts (hydraulic)
18. Couplers (hydraulic)
19. End Fittings (hydraulic)
20. EV - Rotor Shafts
21. EV – Intermediate Gear
22. Axle Shafts

CASTINGS

Castings:

1. Carrier Housings
2. Differential Case
3. Rotors – Machined
4. Drums – Machined
5. Hubs – Machined
6. Hub Assemblies
7. Diff Cases
8. Clutch Synchronizer
9. Clutch Yoke

MISCELLANEOUS

Miscellaneous:

1. Engine Valves
2. Engine Rocker Arms
3. Tapered (carrier) Bearings – Assembled
4. Pins (forged / machined)
5. Brackets (forged / machined)
6. Shift Forks (forged / machined)
7. Shift Rails (forged / machined)
8. UCA Sub Assemblies (forged, welded, bushed)
9. Non-Driveline Trailer Axles
10. Rubber / Metal Bushings
11. Superchargers
12. Turbochargers
13. Aluminum Castings
14. Aluminum Forgings
15. Trailer Axles
16. Fasteners
17. Industrial Pins / Brackets



Thanks For Your Attention

THANK YOU

Contact Us

Adam Crysler, [LCB](#)
President, SOLO World Partners

www.solowp.com

