



SOLO World Partners

Global Supply, Global Solutions

Updated: 21-JUL-2025

- INCO Term Conversion, EXW to DDP
- Customs Brokering, IoR
- Global Sourcing, VMI
- Program Management
- Quality Services
- Technology, Automation, AI
- Transportation, Global Logistics
- Warehouse Services



SOLO World Partners



Competitive Advantage

- Vertical Integration -

Internal Ownership: ERP, Warehouses, Customs Brokerage, Engineering, QC, AI

Direct Relationships: Ocean Vessels, Trains

What Makes SOLO Different Than Its Competitors

SOLO's vertical integration delivers unmatched control, speed, and cost-efficiency by owning software, customs brokering, QC, warehouses, IT, AI, and engineering—eliminating delays, reducing risk, and outperforming competitors reliant on third parties.

SOLO Locations

1. **Detroit** - Riverview, MI: - 1991
2. **Monterrey**, Mexico #1 – 2013
3. **Louisville** - Shelbyville, KY - 2016
4. **Chongqing**, China - 2016
5. **Detroit** - Wyandotte, MI – 2020
6. **Monterrey**, Mexico #2 – 2024
7. **Detroit** - Ypsilanti, MI – 2025

820,000 ft²

SOLO Ownership:
Private, single-owner



Monterrey
Monterrey, Mexico #1

180,000
square feet

Certifications:
IMMEX, R.O.



Monterrey
Monterrey, Mexico #2

140,000
square feet

Certifications:
IMMEX, R.O.



Detroit
Riverview, MI

100,000
square feet

Certifications:
IATF, FTZ, C-TPAT, Bonded



Louisville
Shelbyville, KY

285,000
square feet

Certifications:
C-TPAT, ISO



Detroit
Wyandotte, MI

40,000
square feet

Certifications:
C-TPAT, ISO

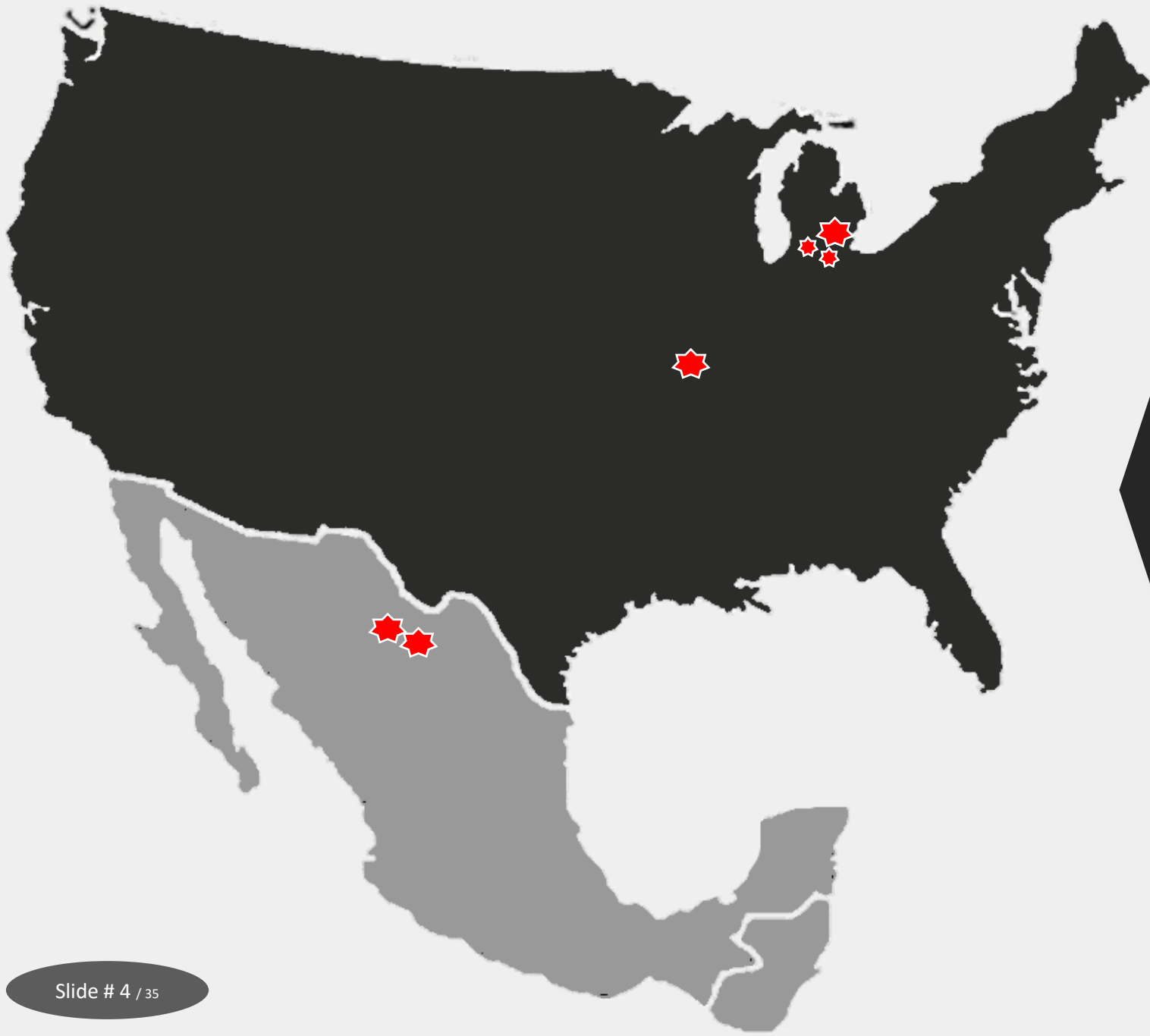


Detroit
Ypsilanti, MI

75,000
square feet

Certifications:
C-TPAT, ISO





SOLO North America Footprint

Strategically
Located Near
Railheads



SOLO facilities are strategically located adjacent to international railheads, optimizing FTZ utilization and reducing total landed cost.

820,000 ft²

Customer Owned Inventory

1. Origin Pickup
2. Packaging
3. Ocean Freight
4. Train / Rail
5. Customs Brokering
6. Warehouse VMI
7. QC
8. Assembly
9. IT, Automation, AI
10. Program Management

Bonded, FTX, C-TPAT, IMMEX, RO, SAT
IATF 16949, ISO 14001, ISO 9001

Global Logistics

Ocean Vessel, Barge, Train, Truck, Direct



Vertical Integration: No 3PL, No Freight Forwarders

Packaging & Repacking

OEM Dunnage, Repack, Custom Labels



Vertical Integration: In House 1D / 2D Barcode Solutions

Warehouse

Bonded, FTZ, C-TPAT, IMMEX, RO



Vertical Integration: Owned and Operated by SOLO

Customs Brokering

Classification, Entry, FTZ, Bonded



Vertical Integration: Licensed and Operated by SOLO

QC

Inspection, Sorting, Validation, Repair



Vertical Integration: In House Quality Industrial Engineers

Assembly & Kitting

Assembly, Kitting, Vision Systems



Vertical Integration: In House IT, AI, Robotics, & Humans Staff

IT

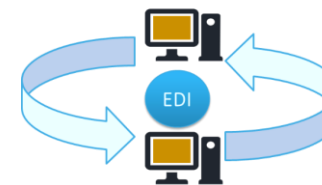
Dashboards, ASN, Custom Reports, AI



Vertical Integration: In House Computer Science Engineers

EDI

Inspection, Sorting, Validation, Repair



Vertical Integration: In House IT to Sync Anything

Program Management

Multilingual, Multinational, Professional



Vertical Integration: In House Industrial Engineers & Educated Pros

SOLO

Owned Inventory

1. Everything in **Customer Owned** Inventory ... PLUS
2. Finance (cash flow bridge)
3. Material Planning
4. Industrial Engineering
5. Insurance – Corporate
6. Duty & Tax Management
7. Licensing and Compliance

Bonded, FTX, C-TPAT, IMMEX, RO, SAT
IATF 16949, ISO 14001, ISO 9001

Finance

POC, Inventory Finance, Advance Payment



Vertical Integration: USA Revolver LOC, MEX Gov Backed Factoring

Material Planning

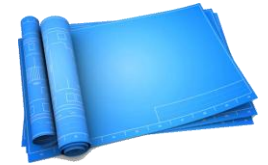
Forecasting & Material Planning



Vertical Integration: Too Much or Too Little Inventory, SOLO Mgt.

Engineering

Bonded, FTZ, C-TPAT, IMMEX, RO



Vertical Integration: In House Industrial and Mechanical Engineers

Contract Management

Legal Contract Mgt. w/ Formal Standards



Insurance

Product Liability, Recall, General Liability



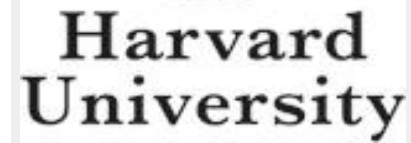
Available if Requested & Contracted

Duty & Tax Management

Import, Tariff, Anti Dumping, Inventory, State, Federal, & Countervailing Duty



Vertical Integration: In House Customs Brokering



SOLO Staff Graduate Universities



SOLO is proud to boast its team members hold degrees from the following university institutions



EGADE Business School
Tecnológico de Monterrey



武漢理工大學
WUHAN UNIVERSITY OF TECHNOLOGY



Held by SOLO



SOLO Certifications



Federal Customs Broker
Licensed in 50 States



ISO 14001: 2015



IATF 16949: 2016



C-TPAT



Foreign Trade Zone



Mexico IMMEX



Bonded



Mexico R.O.



Mexico SAT



ISO 9001: 2015



SOLO World Partners is proud to have earned multiple awards over the years from customers, partners, and customs organizations. These honors reflect our team's commitment to compliance, reliability, and measurable results across brokerage, logistics, warehousing, and engineering—affirming our values of integrity, accountability, and continuous improvement as we raise the bar.



Description	SOLO	OEM	Forwarder	Factory
Origin Pickup Cost	\$	\$ \$ \$	\$ \$	\$
Container Weight	MAX 22,000 kgs	MAX 18,000 kgs	MAX 18,000 kgs	MAX 18,000 kgs
Ocean Freight Cost	\$	\$ \$ \$	\$ \$	\$ \$
Last Mile Port to Warehouse	\$	\$ \$ \$	\$ \$	\$ \$

Description	SOLO	OEM	Forwarder	Factory
Warehouse Real-estate Owner	YES \$	No	No	No
EDI	YES \$	YES \$	YES \$	No
Repacking Services	YES \$	No	YES \$ \$	No
Customer VMI	YES \$	YES \$ \$	No	No
Assembly / Kitting	YES \$	YES \$ \$ \$	No	No
Material Planning	YES \$	YES \$ \$ \$	No	YES \$ \$
Returnable Dunnage	YES \$	YES \$ \$ \$	YES \$ \$	No
Custom Packaging	YES \$	YES \$ \$ \$	No	No
Security - Video	YES	YES	YES	No
Security – ID Cards	YES	YES	No	No
Industrial Racks	YES	No	No	No
Cloud ERP System	YES \$	YES \$ \$ \$	YES \$ \$	No
EXW to DDP	YES \$	YES \$ \$ \$	No	No
Custom Barcodes (2D / 3D)	YES \$	YES \$ \$ \$	No	No
ASN, Web Portals	YES \$	YES \$ \$ \$	No	No

Overall Cost	SOLO	OEM	Forwarder	Factory
Total Landed Cost (All In)	\$	\$ \$ \$	\$ \$	\$ \$



Description	SOLO	OEM	Forwarder	Factory
IATF 16949	YES	YES	No	YES
ISO 14001	YES	YES	No	No
ISO 9001	YES	YES	YES	YES
C-TPAT (USA)	YES	No	No	No
FTZ (USA)	YES	No	No	No
Bonded (USA)	YES	No	No	No
Customs Broker (USA)	YES	No	YES	No
IMMEX (MEX)	YES	YES	No	No
R.O. (MEX)	YES	No	No	No
SAT (MEX)	YES	No	No	No
Customs Broker (MEX)	YES	No	YES	No
Insurance - Product Liability	YES	YES	No	No
General Liability, Workers Comp	YES	YES	No	No



Description	SOLO	OEM	Forwarder	Factory
Engineering - Industrial	YES	YES	No	YES
Engineering - IT	YES	YES	No	No
Engineering - Quality	YES	YES	No	YES
Technician - Quality	YES	YES	No	YES
Technician – Ship / Receive	YES	YES	YES	No
Technician – Forklift	YES	YES	YES	No
Technician – Operations	YES	YES	YES	No
Multilingual (native) Local	YES	YES	No	No
MBA, PhD, LCB, PMP	YES	YES	No	No

DETROIT



SOLO
WORLD PARTNERS LLC



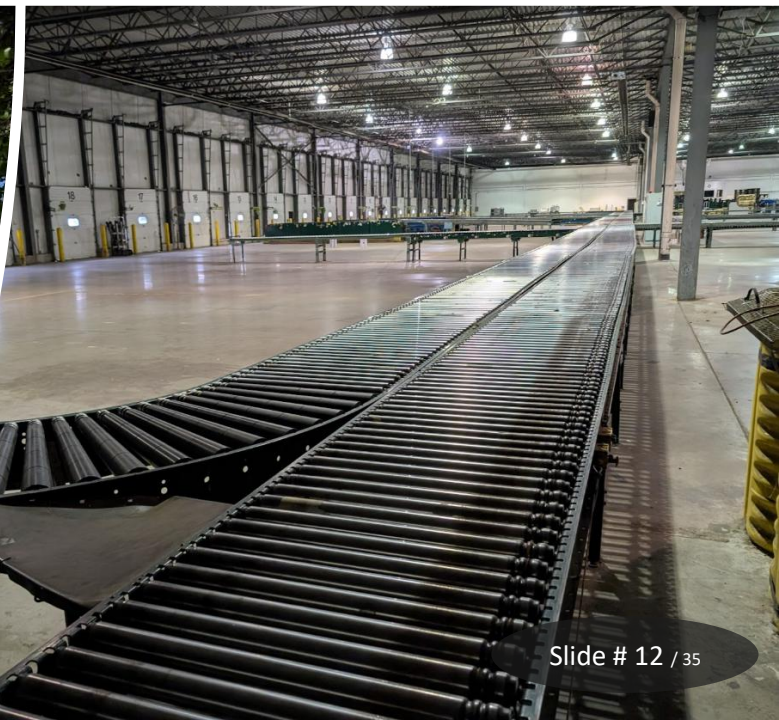
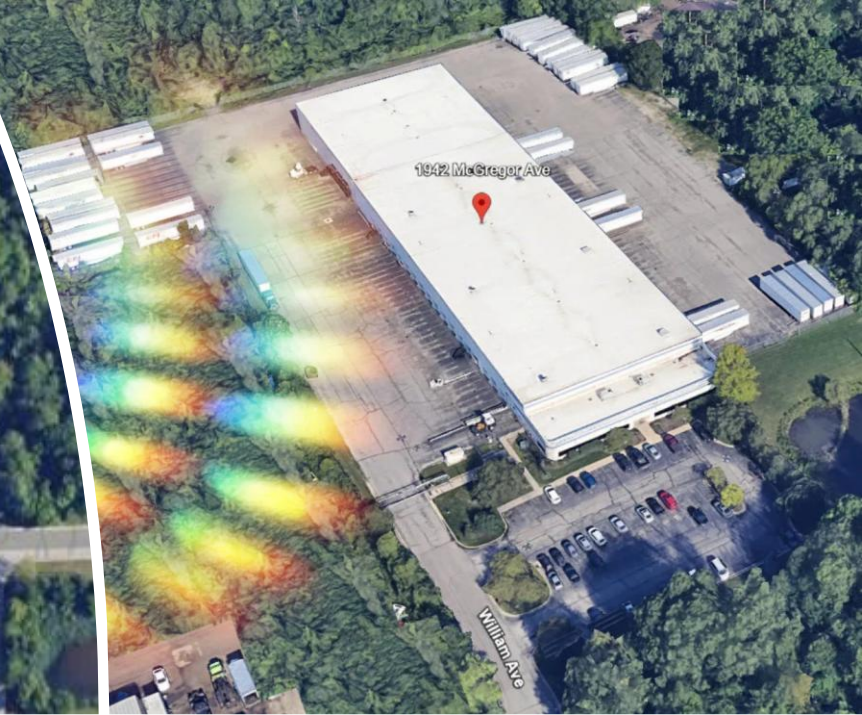
Riverview, MI



DETROIT



Ypsilanti, MI



Louisville



SOLO
DE MEXICO



Building #1

Monterrey, MEX

SOLO
DE MEXICO

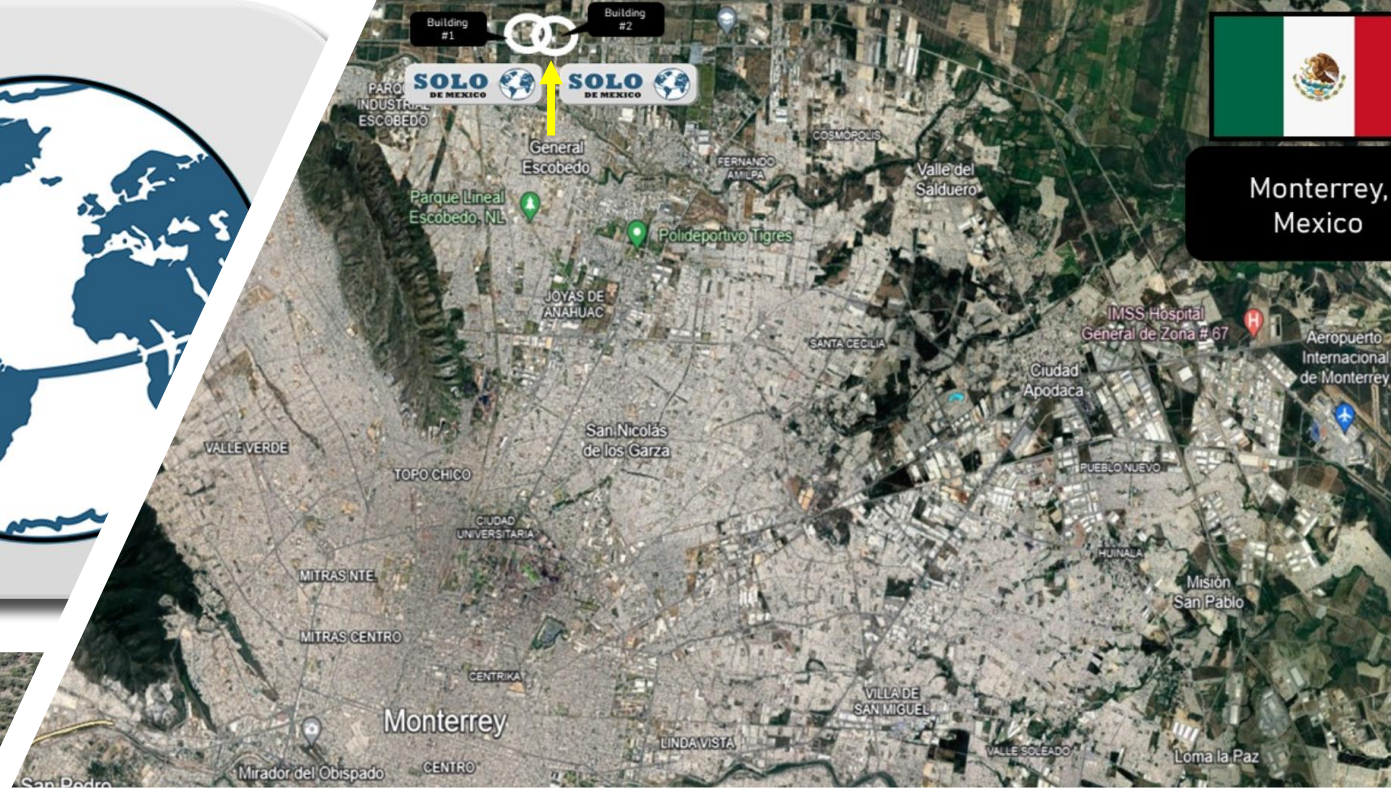


Building #2

SOLO

DE MEXICO

Monterrey, MEX





Chongqing, China
Shanghai, China

SOLO



SOLO World Partners (China) Co.,Ltd.
索罗环球贸易（中国）有限公司

SO

SOLO World Partners

Incoterms



INCO Term Conversion & Global Sourcing





SOLO Manages: Total Logistics + Customs Clearance + IoR + Warehouse + Material Planning + QC + Finance Inventory + Program Mgt.

When SOLO is responsible for freight and logistics, we take full ownership—no outsourcing, no middlemen. From trucks to ocean vessels, trains to barges—SOLO handles it all, directly and reliably.





RAIL



Transportation
(USA / Mexico)

 Hapag-Lloyd MSC MÆRSK SOLO
WORLD PARTNERS LLC

Booking Directly Ocean Vessels

~500 containers/month



**SOLO's President is a U.S. Customs Broker,
Federally licensed to operate in all 50 states.**



**Professionals,
Engineers, CRMs,
PMPs**

Project Management
Professionals



Multilingual, Native



Advanced Warehouse



1D



2D



↑
MAX

↓
MIN



Foreign Trade Zone



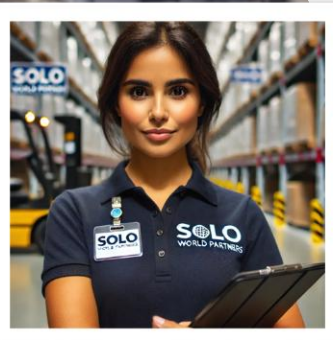
Federal Customs Broker

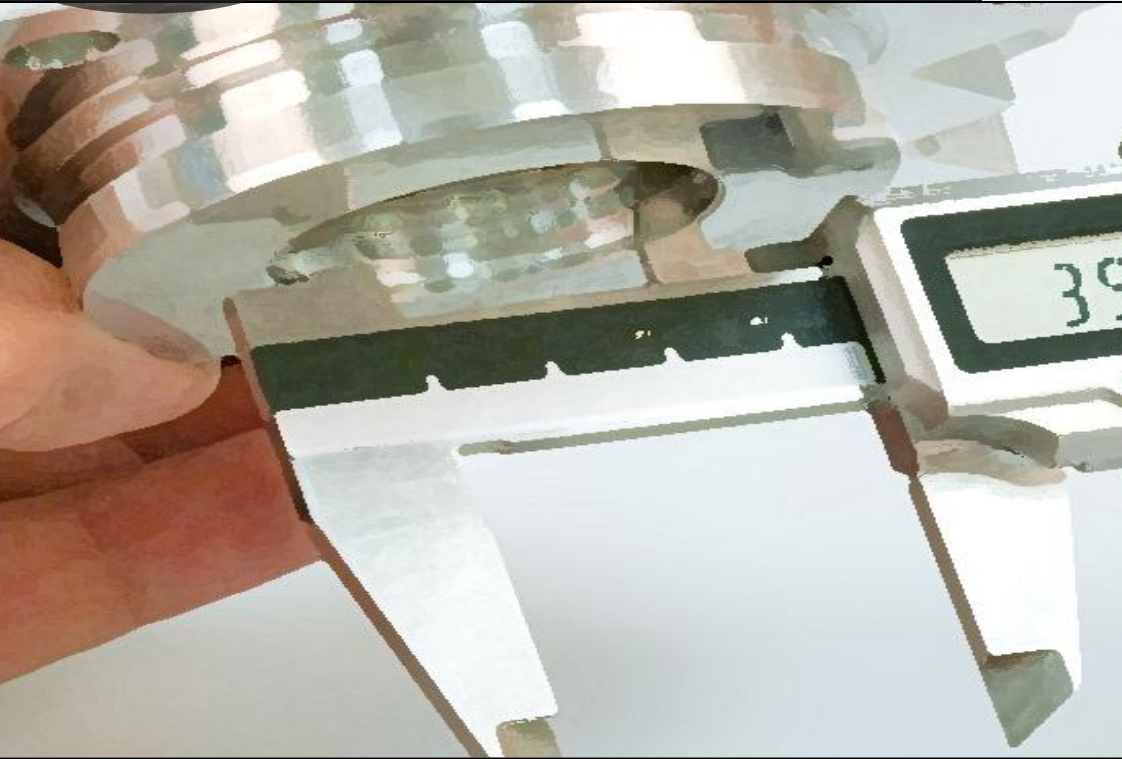


C-TPAT



Bonded





QC

PPAP, PSW, FMEA, Control Plan,
APQP, CpK, Process Flow,
... more

Sorting, Rework, Validation,
Inspection, Repair

IATF 16949

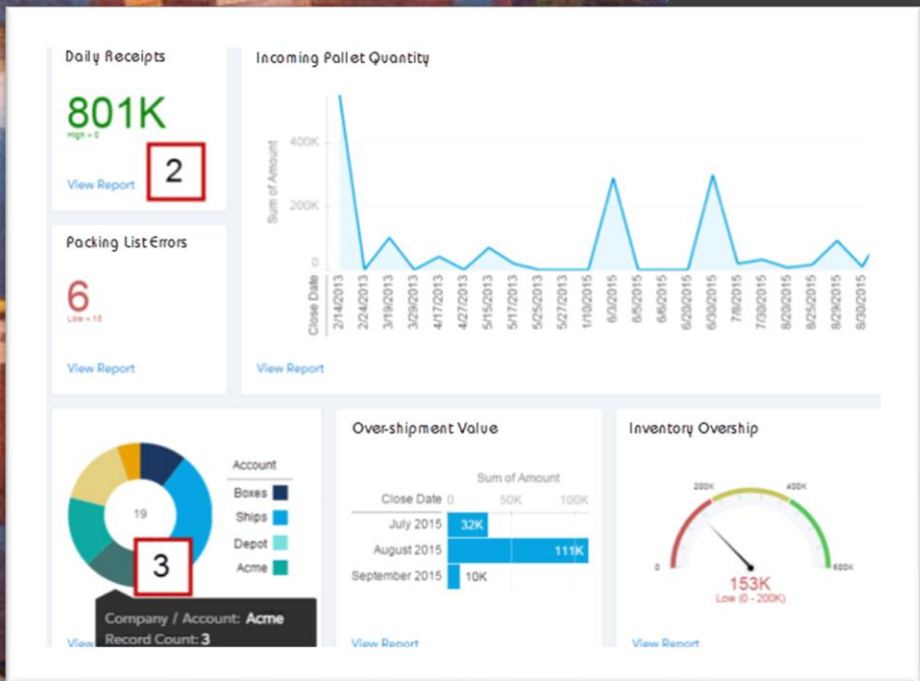
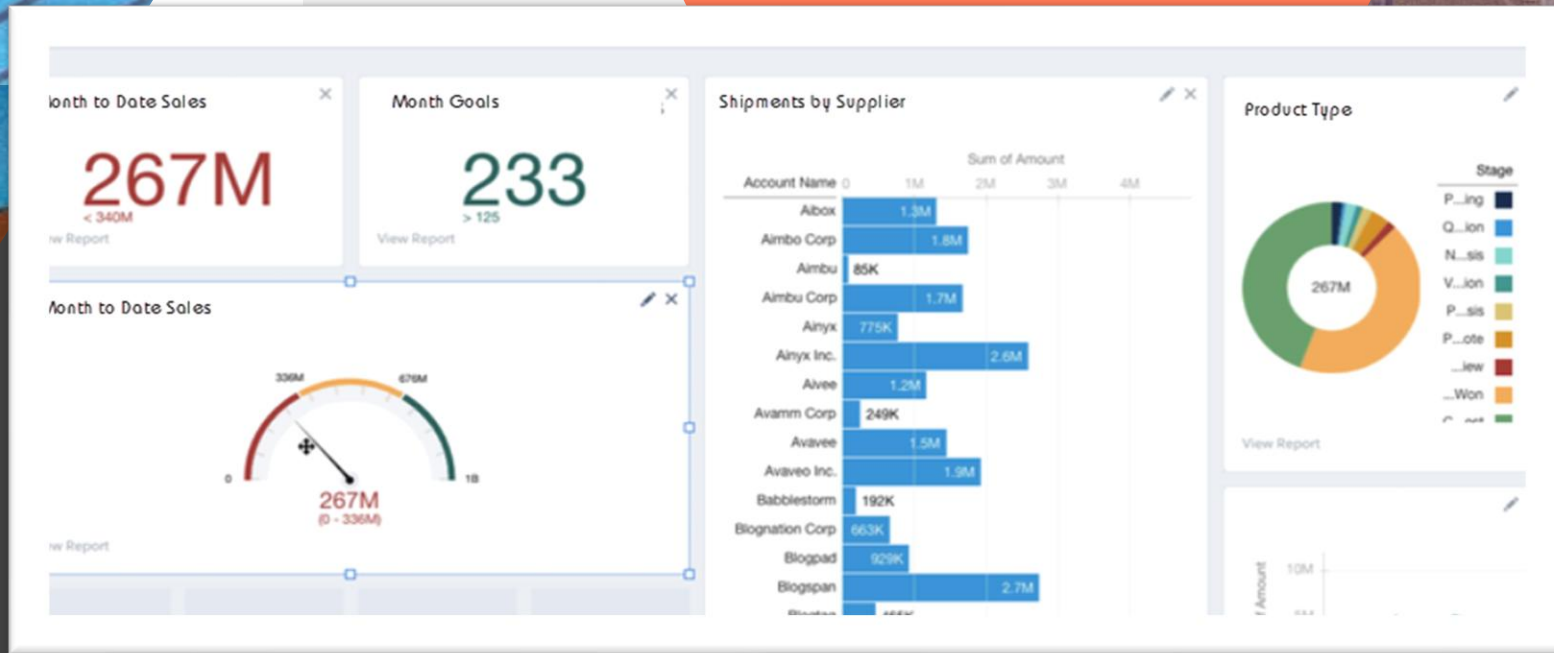
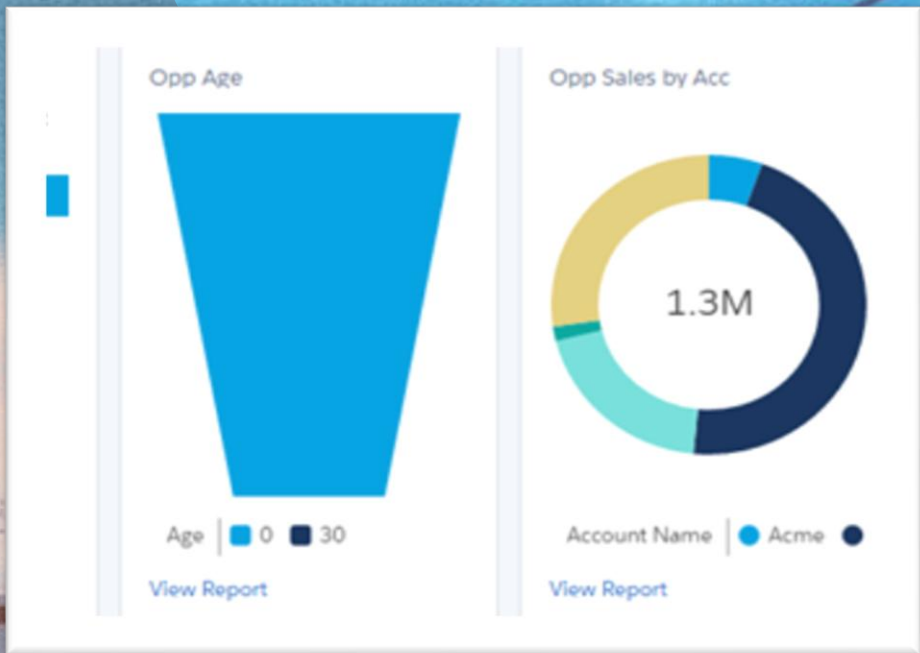
Certified Company



Supplier Quality

Engineers





DASHBOARDS

View WEB or APP







CONFIDENTIAL

SOLO
WORLD PARTNERS LLC



Confidential, Trustworthy, Discrete

Scalable Solutions

Kitting Assembly



Save Time & Costs

Bulk pricing reduces shipping expenses and speeds up delivery. By optimizing freight consolidation and logistics strategies, we help you get products where they need to be—faster and at a lower cost.

IMMEX



Cutting-Edge Technology

Advanced equipment, technology, and operations ensure seamless fulfillment. From automated inventory tracking to AI-driven warehouse management, we use the latest innovations to enhance speed and reliability.

FTZ





Finance Inventory



SOLO Issues Vendor
Payment in Advance of
Customer Remittance

India



SOLO Provides Advance Funding
to Vendors Ahead of Customer
Payment

China



SOLO Pays the Vendor Upfront,
Prior to Receiving Payment from
the Customer

Mexico



SOLO Fronts Payment to the
Vendor Before Receiving Funds
from the Customer

USA

FORGINGS

- SOLO is familiar with

FORGINGS:

1. Cold Forged Journal Cross
2. Input / Output Hubs
3. Splined Stub Shafts
4. Splined Tube Sleeves
5. Cold Forged Spline Teeth
6. Cold Forged Clutch
7. Cold Forged Inner Race
8. Cold Forged CV Shaft
9. Backwards Extruded Cups and Sleeves
10. Tube Sleeves

FORGINGS:

1. I-Beam – Forging Only
2. I-Beam – Fully Machined
3. Rear Axle (helical) Differentials
4. Front Axle Knuckles – Forging Only
5. Front Axle Knuckles – Fully Machined
6. Bevel Gears – Machined
7. Bevel Pinions – Machined
8. Different Cross – Machined
9. Universal Joints – Assembly
10. Thru Shafts – Machined
11. King Pin – Machined
12. Yokes – Machined
13. Helical Gears (machined)
14. Power Shafts (machined)
15. Park Rotor (machined)
16. Piston Pins
17. Machined Shafts (hydraulic)
18. Couplers (hydraulic)
19. End Fittings (hydraulic)
20. EV - Rotor Shafts
21. EV – Intermediate Gear
22. Axle Shafts

CASTINGS

- SOLO is familiar with

Castings:

1. Carrier Housings
2. Differential Case
3. Rotors – Machined
4. Drums – Machined
5. Hubs – Machined
6. Hub Assemblies
7. Diff Cases
8. Clutch Synchronizer
9. Clutch Yoke

MISCELLANEOUS

- SOLO is familiar with

Miscellaneous:

1. Engine Valves
2. Engine Rocker Arms
3. Tapered (carrier) Bearings – Assembled
4. Pins (forged / machined)
5. Brackets (forged / machined)
6. Shift Forks (forged / machined)
7. Shift Rails (forged / machined)
8. UCA Sub Assemblies (forged, welded, bushed)
9. Non-Driveline Trailer Axles (potential program)
10. Rubber / Metal Bushings
11. Superchargers
12. Turbochargers
13. Aluminum Castings
14. Aluminum Forgings
15. Trailer Axles
16. Fasteners (potential program)
17. Industrial Pins / Brackets



Information is for general guidance and subject to change. Not a legal offer or commitment. Incoterms® 2020 terminology used where applicable.

Thanks For Your Attention

THANK YOU

Contact Us

Adam Crysler, [LCB](#)
President, SOLO World Partners

www.solowp.com

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